



 **EVANS**
CONSOLES

Australian Activity

October 2008

Background

- Evans' recent focus on Australia started in 2007 with the hiring of an Asia-Pacific Sales Manager (India to Japan to Australasia)
- Mfr's Rep (JVI) established in July 2008 - Based out of Adelaide and Perth with a potential satellite office for Melbourne in 2009
- Current funnel of opportunities being quoted through Reps is ~\$1 million
- Historical projects sold within last 10 years in Perth, Melbourne and Alice Springs through N.American integrators

Pine Gap Joint Defence Space Research Facility

- Raytheon USA Project
- Security Operations Center
- Completed in 2007 (Alice Springs)



Origin Energy Power

- GE Energy USA Project
- Darling Downs Power Station
- To be completed end of 2008 (west of Brisbane)



Royal Australia Air Force

- Adacel Canada Project
- ATC Tower
- Mfg in process (Melbourne final destination)



Opportunities

- BHP Billiton (Port Hedland)
- Chevron Gorgon Project (Barrow Island)
- Woodside Pluto LNG Project
- Emerson Process Mgmt (Melbourne) and other industrial integrators (Yokogawa et al)
- Aker Solutions (Melbourne)
- Maritime Safety Queensland (Brisbane)
- Western Australia Police (Perth)

Trade Shows

- APPEA 2009 (Darwin)
- APCO 2009 (Gold Coast)
- What else ?